HCA NHS Ventures has formed long term strategic partnerships with the NHS trusts across the country. These unique visionary partnerships enable evolutionary growth to deliver world class cutting edge care not normally available in private hospitals, with partnership arrangements that benefit both NHS and private patients.

**HCA devotes considerable resources to nurturing relationships with its partners and has created an NHS Ventures division** staffed by experienced professionals with substantial expertise in sustaining enduring partnerships.

The first HCA NHS Ventures facility was established in 2006 in partnership with University College London Hospitals NHS Foundation Trust (UCH). Harley Street at University College Hospital treats complex cancers including haematological malignancies and has continued to invest including £3 million purchasing the UK’s first TrueBeam™ STx, now treating NHS and private patients.

This partnership was the first to bring considerable financial benefits for its NHS partner and thus for NHS patients. In the first five years of the joint venture, HCA generated £65 million of additional revenue for the Trust. Since then the partnership agreement has been extended to 2022, and HCA has opened an outpatient centre on the top floor of the new Macmillan Cancer Centre adjacent to UCH, a Molecular Pathology Laboratory with UCL, a diagnostic centre with UCH and the Institute of Exercise and Health – partnering with The British Olympic Association, UCH, UCL and the

English Institute of Sport. Sir Robert Naylor, Chief Executive, UCH, shared his view on the partnership: “The innovative and professional partnership forged over the past six years between the NHS and HCA International has been of immense mutual benefit. It has been very satisfying to partner with such a respected organisation, which has helped to develop first-class quality standards of patient care and services. “Access to the latest state-of-the-art technology and HCA’s substantial investment towards the new Macmillan Cancer Centre have made a significant contribution to providing a wonderful environment for both patients and staff. We look forward to a continued and long successful partnership with HCA.”

The success of this partnership has led to further NHS Ventures; Harley Street at Queen’s opened in 2010 and treats a wide range of medical conditions including neurosurgery and cancer care. This became the first dedicated private radiotherapy service in Essex and allows patients to receive advanced treatment closer to home.

The Christie Clinic followed in close succession, a milestone partnership for HCA with The Christie NHS Foundation Trust in Manchester. The Christie Clinic opened in 2011 providing a full pathway of cancer care for patients across the North of England, including a £2 million purpose built haematology transplant unit, the first of its kind outside of London.

In addition agreements have been signed with Guy’s and St Thomas’ NHS Foundation Trust for HCA to provide a private radiotherapy service and develop cancer services within the Trust’s new Cancer Treatment Centre at Guy’s Hospital. This £100 million building is due for completion in 2016.

HCA NHS Ventures Chief Executive Sarah Fisher said:

“This major award is in recognition of the efforts and achievements of a fantastic team approach between both HCA and the five NHS Trusts, and I would like to thank and recognise everyone involved for their significant contribution.”

HCA’s strategic NHS partnerships continue to thrive, generating a new multimillion pound revenue stream to NHS trusts; it enables NHS trusts to access income and resources to invest in NHS frontline services, while driving innovation in the delivery of high quality, specialist services for patients with complex treatment needs. The HCA NHS Ventures team looks forward to the ongoing development of these partnerships and the benefits they bring to both public and private sector healthcare.

For more information please email: info.nhsventures@hcahealthcare.co.uk or call 020 7034 8010

Sarah Fisher, Chief Executive Officer, HCA NHS Ventures